



Indianapolis Rowing Center Board Meeting Minutes

Date: July 12, 2021

Board Member	Office	Attended?
Janet Klochko	President	y
Angelia Thorpe	Vice President	y
Sue Iffert	Secretary	y
Michael Sapper	Treasurer	y
Megan Barr	Director	y
Tracy Barta	Director	y
Willie Black	Director	n
Larry Bechtel	Director	y
Jill Henry	Director	y
Jason MacLean	Director	n
John Murphy	Director	y
David Mann	Director	y
Doug Stemmler	Director	y
Mark White	Director	n
Deanna Dahlberg	Executive Director	n

Guests:

Becca Kimball

Minutes

Minutes from the last board meeting were approved with no changes.

Financial Report Discussion – Michael Sapper

- Operating cash at \$141,769, an increase of \$13,433 from June. Boosters account increased by \$2029 to \$8804. Endowment stayed consistent at \$10,140 and restricted donations increased to \$26,456.
- The 990 is almost complete and will be presented to the board at the next meeting.
- We had notable payments to insurance, transfer of funds to restricted and payment of Pocock shells.
- Dues and membership revenues increased by \$34,571 to \$128,734.
- The 990's were approved via Evote on August 19th, 2021. Will streamline and save on teamsnap costs.

Executive Director Report Discussion – Deanna Dalberg

- Veteran's rowing clinic was cancelled due to mud and rain. Looking for a time to reschedule.
- We had 103 slots for camp, 9 are in the Junior program and 28 are enrolled in the mid-school school program.



- Had good feedback on big 10/bgi brother big sisters. They want to repeat this event.
- Big 10 championship has been confirmed for May 15, 2022.
- Winter training facility could be through a junior parent facility. It would be 49 a month per rower. Eric Johnson will reach out to Browning for space. Kite real estate is also a connection that we are looking into because of the Brebeuf connection.
- Offered Director Rowing position to Sam Knauss. He will start on October 18th. He has experience in administration and rowing

Programs - Becca

- Junior program has 95 rowers from 11 towns in the area, with 30 schools represented. Total fees collected: \$54,525. Attended 4 regattas with fees of \$352 per rower if they attended all 4. All Seniors graduated with all going to college. Junior Invitational made a profit of \$3,494. Summer program summary: 69 Junior rowers, 10 collegiate, 4 weeks of camp with a total of 76 campers, broke even. Master's program has 45 memberships, 6 joined from LTR in May and 2 joined from June. We have 7 adaptive athletes.
- Program enrollment comparison to previous years includes Juniors program growing in all seasons. Collegiate summer has grown. Summer Camp has grown. Masters has gone down. Master's winter was very low over zoom. Learn to row down.
- Should we reach out to paid Master's and ask them to come out and row?
- Fall Programs: Middle school rec team 6-8, Wedn and Sat, 8 weeks. Novice and Varsity, 11 weeks, 5 days for novice, 6 days for varsity, 4 regattas. Masters 4 regattas also.
- Census goals for 2021 programs: Juniors 85, Middle School 18
- Should we look at trends by school? Zionsville, Guerin, and Cathedral all have rowing clubs.
- Reviewed coaching roster
- Many rowers still need to join USRowing and take Safesport online class.
- Will add a month to month payment for Master's for those that need that flexibility.

Fund development - Janet Klochko

- Brebeuf and Zionsville parents are fundraising to name Pocock boat.
- Nov 29th, day of giving
- Various Junior fundraising activities are planned for Fall and Winter.

Governance - Janet Klochko



- Status of ED search is on hold right now. The ED job description is being revised. Deanna may need to step back a bit in a few months.
- IRC Deliverables- look at those
- Staff and Family Benefit Proposal: free annual membership, free rack fees, free participation in programs, reimbursement for first aid. Look for E-Vote in near future.
- Coach: Free eagle creek park pass, reimburse first aid, continuing education

Strategic Planning - Janet Klochko

- Have a lot going on in operations, so we are pausing strategic planning at this point.

FundRaising Committee - Jason MacLean

- \$23,000 raised from 33 donors, \$2700 for general fund
- Focus on covering cost of our boats, then focus on other things like our endowment
- This years boat costs basically covered by Jr. fees
- Next year includes fundraising from the fall day of giving, membership allocation from Jr and Masters programs, ongoing appeal, team fundraising events, corporate giving, grants and other events like silent auctions, and picnics.
- Fundraising appeal for Bryan Bechtold, a rower at Brebeuf that passed away. IRC has done this for Audry Lupton and named a boat.

Old Business, none

New Business, September board meeting on the 13th was changed to September 27th.

A motion was made to adjourn the meeting, seconded and approved.

Next meeting September 27, 2021.