



Indianapolis Rowing Center Board Meeting Minutes

Date: November 8, 2021

Board Member	Office	Attended?
Janet Klochko	President	y
Angelia Thorpe	Vice President	y
Deanna Dalberg	Executive Director	y
Sue Iffert	Secretary	y
Michael Sapper	Treasurer	y
Megan Barr	Director	n
Tracy Barta	Director	n
Willie Black	Director	n
Larry Bechtel	Director	y
Jill Henry	Director	n
Jason MacLean	Director	y
John Murphy	Director	y
David Mann	Director	y
Doug Stemmler	Director	y
Sam Knauss		y
Mark White	Director	y

Minutes

Minutes from the last board meeting were approved with no changes.

Introduce Sam Knauss, Director of Rowing

- Sam rowed in college, worked at IU, coached at William Marshall, now at IRC.

Financial Report Discussion – Michael Sapper

- November balance is \$198,967 which is a decrease of \$42,900 from September.
- Notable transactions: Coaching payments, RJ Pile, clothing order and prepayment of regatta fees. The last 2 we will recoup.
- YTD dues \$246,133
- Reviewed historical cash
- Cash balance looks healthy.
- Quick books update: recently invoiced masters and it worked well, now invoicing juniors, and can run reports on outstanding fees.
- Will migrate payroll to Quickbooks and this will save \$500 a year, won't have to rekey data, and will eventually invoice rack fees on quickbooks.
- Reviewed a sample report from Quickbooks.
- Reviewed a report that shows cash, revenue and expenses since 2010. Average cash is \$54,305, average revenue is \$355,169 and average expenses of \$359,309.



- Budget for 2022 expenditures is \$91,000. We have identified the following needs: cox boxes, sculling oars, newer ergs for indoors and another John boat. We are still working on more details.
- The ongoing equipment plan included newer boats from Rower's choice, we purchased 2 new cox boxes, and plan on purchasing 10-11 new ergs for indoor sprints. We would sell some of the older ergs for around \$500 a piece.
- Discussed a recommendation to charge a separate boat fee of \$100 per rower. This was never voted on in previous board meetings. Currently, there is not a separate boat fee, it is just set aside from the rowers fees.
- Motion to move forward with above purchases, motioned and approved.

Executive Director Report Discussion – Deanna Dalberg

- Program development includes some winter training for veterans. We have \$1500 reserved for veterans.
- Big 10 increased their budget, additional funding of \$3400 extra for whatever we think would be enhancing for the athletes.
- Indoor rowing parent, Jeff Byron, has organized indoor sprints in the past and was the former director of the MidAtlantic ERg Sprints. He is assisting IRC with coordinating and improving this event. He wants to increase the number of attendees, and can help with the overall schedule and marketing.
- The family of Bryant Bechtold supports raising funds to name a boat after Bryant. We have over \$3500 donated, new names in our database and Eileen is helping with this effort.
- Juniors are planning some fundraisers including a Crew carwash. In addition, Michael and Mary Kauffman have property in Brownsburg, and every year they put on a Christmas light display. They will donate \$2000 to IRC to have Juniors help with light installation.

Director of Rowing- Sam Knauss

- Learn to Row Proposal to learn how to sweep row initially. After a number of sessions, then all new sweep rowers move up to Masters at one time. If they wish to learn sculling, then sweep to sculling classes will be available. After this session, they will be able to move up to sculling practices at night in doubles and quads. A flip and boater safety quiz will be part of the single sculling session. Technical sculling on Monday and Wednesday would stay.
- Our goal would be to retain as many LTR as possible and move them into Masters or IRC club members.
- Sam did some research on how to establish a Corporate challenge branch at IRC. He reached out to Three Rivers and will try to integrate with Indiana Sports Corp. corporate challenge by adding an erg event. The benefits of establishing a corporate challenge are boundless: IRC name recognition, expansion of donor pool, IRC Juniors will have contacts in corporations for future employment and possibly more rowers at IRC.



Governance - Janet Klochko

- Janet reviewed a number of bylaw changes, some spelling edits and a motion was made to accept all changes and this motion was passed unanimously.
- A motion was made to approve the slate of officers and it was passed unanimously.

FundRaising Committee - Jason MacLean

- Asked about \$100 per rower equipment fund. This was never passed and is still up for discussion.
- Day of giving is November 30th, 2021. Letter will focus on outreach, like Big Brothers, Big Sisters, but it will also reference Bryant Bechtold and equipment fund.

Old Business - None

New Business - Reviewed meetings for next year.

A motion was made to adjourn the meeting, seconded and approved.

Next meeting January 17, 2021.